

ENGLISH CHESS FEDERATION

Finance Council 28th April 2018

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ENGLISH CHESS FEDERATION

1. SUMMARY PROFIT AND LOSS ACCOUNT

	2016/17 12 month Budget	2016/17 12 month Actual	2017/18 12 month Budget	2017/18 To 23 Feb Actual	2017/18 12 month Forecast	2018/19 12 month Budget	2019/20 12 month Budget	2020/21 12 month Budget
INCOME								
Membership	182,930	206,170	197,751	170,306	211,079	208,890	231,320	241,978
Home Chess	16,550	17,525	21,950	22,654	24,950	17,550	17,550	17,550
Junior Chess	61,733	106,464	20,400	55,000	80,630	89,650	91,850	86,900
International Chess	19,500	38,550	0	1,300	1,300	0	0	0
British Championships	69,500	97,174	55,500	0	97,500	68,500	68,500	68,500
Women's Chess		0	200	0	0	0	0	0
Administration	6,250	9,247	3,950	3,564	4,400	3,350	3,550	3,800
Library	0	0	0	0	0	0	0	0
	356,463	475,130	299,751	252,824	419,859	387,940	412,770	418,728
EXPENDITURE								
Membership	18,777	25,789	30,696	18,293	39,126	35,421	37,507	38,040
Home Chess	27,500	15,305	23,950	17,173	28,301	25,050	25,050	25,050
Junior Chess	74,211	118,981	31,900	65,000	94,288	107,060	110,760	105,760
International Chess	68,500	88,334	33,500	43,380	43,380	43,000	35,000	43,000
British Championships	74,500	100,329	60,500	0	100,155	68,500	68,500	68,500
Women's Chess		0	5,000	1,557	1,557	0	0	0
Administration	103,807	127,479	128,306	53,859	125,350	129,300	133,100	137,100
Library	3,379	3,896	0	56	56	0	0	0
Contingency	5,000	0	5,000	0	0	5,000	5,000	5,000
Taxation	0	0	0	0	0	0	0	0
	375,674	480,113	318,852	199,318	432,213	413,331	414,917	422,450
RESULT FOR THE YEAR	-19,211	-4,983	-19,101	53,506	-12,354	-25,391	-2,147	-3,722
NET								
Membership	164,153	180,381	167,055	152,013	171,953	173,469	193,813	203,938
Home Chess	-10,950	2,220	-2,000	5,481	-3,351	-7,500	-7,500	-7,500 From 2018/19 includes £5k for Womens Chess
Junior Chess	-12,478	-12,517	-11,500	-10,000	-13,658	-17,410	-18,910	-18,860
International Chess	-49,000	-49,784	-33,500	-42,080	-42,080	-43,000	-35,000	-43,000
British Championships	-5,000	-3,155	-5,000	0	-2,655	0	0	0
Women's Chess	0	0	-4,800	-1,557	-1,557	0	0	0 Transferred to Home
Administration	-97,557	-118,232	-124,356	-50,295	-120,950	-125,950	-129,550	-133,300
Library	-3,379	-3,896	0	-56	-56	0	0	0
Contingency	-5,000	0	-5,000	0	0	-5,000	-5,000	-5,000
Taxation	0	0	0	0	0	0	0	0
RESULT FOR THE YEAR	-19,211	-4,983	-19,101	53,506	-12,354	-25,391	-2,147	-3,722
RESERVES b/fwd from 31.08.2016								
Profit and loss account	77,408	72,425	39,096		60,071	34,680	32,533	28,811
Other reserves	38,208	38,208	38,208		38,208	38,208	38,208	38,208
less: loss of £19,211	-19,211							
	96,405	110,633	77,304		98,279	72,888	70,741	67,019

NOTES

1. Reserves have been brought forward forward from 2015/16 at £115,616

2. Actuals to date are to 23 February with an estimate for Junior
Update to be provided closer to the meeting

ENGLISH CHESS FEDERATION

2. MEMBERSHIP DIRECTORATE

	2016/17	2016/17	2017/18	2017/18	2017/18	2018/19	2019/20	2020/21
	12 month	12 month	12 month	To Date	12 month	12 month	12 month	12 month
	Budget	Actual	Budget	Actual	Forecast	Budget	Budget	Budget
INCOME								
Platinum	6,876	6,249	8,092	4,057	6,054	6,435	7,240	7,602
Junior Platinum	348	295	476	447	452	482	542	569
Gold	51,104	52,112	54,332	45,629	58,303	62,685	69,691	73,175
Junior Gold	11,279	11,794	11,957	11,113	14,387	9,655	10,734	11,270
Silver	35,416	37,662	37,854	35,157	45,799	49,841	55,674	58,458
Junior Silver	7,299	6,421	7,772	10,403	9,996	3,259	3,422	3,594
Bronze	49,263	47,145	52,563	51,891	52,817	58,391	65,142	68,399
Junior Bronze	1,885	1,530	1,982	1,261	1,101	672	705	741
Membership sub-total	163,470	163,208	175,028	159,958	188,909	191,420	213,150	223,808
Diary income	200	0	200	0	0	0	0	0
Game Fee League and Club	8,253	19,592	9,906	0	2,000	2,000	2,133	2,133
Game Fee Congress	5,607	9,691	6,015	4,233	8,450	8,500	9,067	9,067
Game Fee Junior	3,600	9,833	4,802	3,369	6,750	2,000	2,000	2,000
Non-territorial affiliates	200	250	200	0	200	200	200	200
FIDE rating fees	600	2,205	1,600	1,299	2,600	2,600	2,600	2,600
Other FIDE fees (Int transferred)	1,000	1,391		1447	2170	2,170	2,170	2,170
	182,930	206,170	197,751	170,306	211,079	208,890	231,320	241,978
EXPENDITURE								
PaySubsOnline	6,196	7,200	6,196	269	6,000	6,000	6,000	6,000
Online transaction fees	5,958	6,968	6,000	6,138	9,445	9,571	10,657	11,190
Diary expenditure		0						
FIDE rating fees for events	6,623	7,293	8,000	4,312	6,820	7,000	8,000	8,000
International FIDE Membership fee		1905	2000	2161	2161	2,150	2,150	2,150
International Other FIDE fees	1,000	2,423	1,000	2,267	3,200	3,200	3,200	3,200
Grading Administration			7,500	3,146	7,500	7,500	7,500	7,500
New Membership System					4,000			
	18,777	25,789	30,696	18,293	39,126	35,421	37,507	38,040
NET INCOME/(EXPENDITURE)	164,153	180,381	167,055	152,013	171,953	173,469	193,813	203,938

Notes

1. Online membership costs represent amounts payable to PaySubsOnline to set up and maintain the system.
2. Online transaction fees represent amounts payable to PaySubsOnline and Paypal in respect of memberships processed through the online system.
3. Membership income is based on increased numbers in 2017/18 and a growth rate of 5% in each of the following 3 years
4. Future membership and Game Fee figures assume the following membership rates subject to an increase every two years

	2018-19	2019-20
Platinum	70.00	75.00
Junior Platinum	70.00	75.00
Gold	34.00	36.00
Gold Juior	17.00	18.00
Silver	23.50	25.00
Silver Junior	5.00	5.00
Bronze	16.00	17.00
Bronze Junior	5.00	5.00

ENGLISH CHESS FEDERATION

3. HOME DIRECTORATE (EXCLUDING BRITISH CHAMPIONSHIPS)

	2016/17 12 month Budget	2016/17 12 month Actual	2017/18 12 month Budget	2017/18 To Date Actual	2017/18 12 month Forecast	2018/19 12 month Budget	2019/20 12 month Budget	2020/21 12 month Budget
INCOME								
National Club Championships	350	275	400	0	400	0	0	0
County Championships	1,550	2,015	1,550		1,550	1,550	1,550	1,550
Women's Chess	0		0		0	0	0	0
Grand Prix *	4,650	5,010	5,000	5,000	5,000	0	0	0
British Blitz*			5,000	5,000	5,000	5,000	5,000	5,000
Congresses*	10,000	10,000	10,000	12,000	12,000	10,000	10,000	10,000
English Seniors								
Master points	0	50	0	25	0	0	0	0
Arbiters Training		175		629	1,000	1,000	1,000	1,000
Sundry	0		0			0	0	0
	16,550	17,525	21,950	22,654	24,950	17,550	17,550	17,550

EXPENDITURE

National Club Championships	200	0	250	0	250	0	0	0
County Championships	1,550	2,394	1,200	2,551	2,551	1,550	1,550	1,550
Women's Chess**	2,000	75	0		0	5,000	5,000	5,000 Transferred from Womens Director
Chess in Prisons	500	264	500	314	500	500	500	500
Grand Prix	4,650	5,792	5,000		5,000	0	0	0
Grading administrator	6,600	6,550	0	0	0	0	0	0 Transferred to membership Director
League Management software	2,000		2,000	2,000	2,000	2,000	2,000	2,000 Depreciated over 5 Years
British Blitz			5,000		5,000	5,000	5,000	5,000
Congresses (Hastings 2017 Donation)	10,000	0	10,000	12,000	12,000	10,000	10,000	10,000
English Seniors								
Arbiters Training	0	230	0	308	1,000	1,000	1,000	1,000
	27,500	15,305	23,950	17,173	28,301	25,050	25,050	25,050

NET INCOME/(EXPENDITURE)

	-10,950	2,220	-2,000	5,481	-3,351	-7,500	-7,500	-7,500
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Less: Other funding

***Note**

Congress Hastings (Tradewise + Ano)			10,000	12,000	12,000	10,000	10,000	10,000
Grand Prix funded by Tradewise			0	0	0	0	0	0
British Blitz			0	0	0	0	0	0

Funds to be obtained from donations, Sponsorship or Trust etc			10,000	12,000	12,000	10,000	10,000	10,000
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Notes

1. National Clubs Championship will cease after 2017/18 because of the lack of support
2. The British Blitz will be organised from 2017/18
3. Grand Prix will be operated on a breakeven basis
4. Hastings congress is sponsored by Tradewise (plus in 2017/18 by Ano)
5. Womens Chess has been transferred back to Home as no Womens Director
6. Grading Administration transferred to Membership Director

ENGLISH CHESS FEDERATION

4. JUNIOR CHESS & EDUCATION DIRECTORATE

	2016/17 12 month Budget	2016/17 12 month Actual	2017/18 12 month Budget	2017/18 To date Actual	2017/18 12 month Forecast	2018/19 12 month Budget	2019/20 12 month Budget	2020/21 12 month Budget
INCOME								
World Youth	0	0	0			0	0	
WCCC	0	41,508	0			0	0	
World Schools	0	14,143	0			0	0	
European Schools	0	20,616	0			0	0	
World Junior	0	0	0			0	0	
World Youth under 18 Olympiad	0	0	0			0	0	
EU Youth	0	0	0			0	0	
Other	0	0	0			0	0	
Interntional tournaments	0	76,267	0			0	0	
Glorney/Gilbert/Robinson/Stokes Cup	10,000	7,273	0	7,500	7,500	7,500	7,500	7,500
National Schools	5,000	16,533	0	20,000	20,000	20,000	20,000	20,000
Girls	500	0	0	500	500	500	500	500
Inter-County U18	500	33	0	500	500	500	500	500
English Junior Grand Prix	2,400	2,400	0	2,400	2,400	2,400	2,400	2,400
ECF Academy	43,333	3,406	0	38,730	52,750	54,450	54,500	54,500
Other	0	552	0	1,000	1,000	1,500	1,500	1,500
Alternative funding: see below			20,400	10,000	5,000	5,000	0	0
	61,733	106,464	20,400	55,000	80,630	89,650	91,850	86,900
EXPENDITURE								
WCCC		39,075						
World Youth	0	0	0			0	0	
European Youth	0	1,808	0			0	0	
World Schools	0	13,818	0			0	0	
European Schools	0	20,882	0			0	0	
World Junior	2,000	0	2,000					
World Youth under 16 Olympiad	0	0	0			0	0	
EU Youth	0	0	0			0	0	
Other	0	0	0			0	0	
Interntional tournaments	2,000	0	0			0	0	
Glorney/Gilbert/Robinson/Stokes Cup	10,500	6,910	500	7,500	8,000	8,000	8,000	8,000
National Schools	5,000	16,533	0	18,000	20,000	20,000	20,000	20,000
National Girls	1,000	0	500	500	500	500	500	500
Inter-County U18	500	0	0	500	500	500	500	500
English Junior Grand Prix	2,400	2,300	2,400	2,400	2,400	2,400	2,400	2,400
ECF Academy	51,511	9,944	22,000	65,388	72,160	75,860	70,860	70,860
Transfer to Bursary Fund			1,000			0	0	
Other Expenses	1,300	2,355	3,500	0	0	3,500	3,500	3,500
ESCC 2015/16 refunds		5,356						
	74,211	118,981	31,900	65,000	94,288	107,060	110,760	105,760
NET INCOME/(EXPENDITURE) (funded by Membership)	-12,478	-12,517	-11,500	-10,000	-13,658	-17,410	-18,910	-18,860

Notes:

ENGLISH CHESS FEDERATION

5. INTERNATIONAL DIRECTORATE

#REF!	2016/17	2016/17	2017/18	2017/18	2017/18	2018/19	2019/20	2020/21	
#REF!	12 month	12 month	12 month	To Date	12 month	12 month	12 month	12 month	
#REF!	Budget	Actual	Budget	Actual	Forecast	Budget	Budget	Budget	
INCOME									
European Teams	0		0	1,300	1,300	0	0	0	
Olympiad	0	26,650							
Elite Development	2,900								
Senior Chess	9,024	12,000	10,880	0		0	0	0	
Other international matches		7,500		0		0	0	0	
Other international tournaments	1,500								
FIDE fees	2,283	0	0	0		0	0	0	(transfer to Membership Director)
Other income	2		1,020						
	15,708	19,500	38,550	0	1,300	1,300	0	0	0

EXPENDITURE									
European Teams	0	15,457	26,500	25,672	25,672		28,000		
Olympiad	0	36,000	58,879				36,000	36,000	
Senior Chess	10,928	14,000	11,343	2,000		2,000	2,000	2,000	
Elite Development	4,400	7,500	1,235	4,000	3,747	3,747	4,000	4,000	4,000
Other International matches		5,000		0			0	0	0
International tournaments	1,500	5,000	1,000	0	5,353	5,353	0	0	0
FIDE membership fee	1,538	0	0	0			0	0	0
Other FIDE fees	1,714	0	0	0			0	0	0
FIDE delegate	354	1,000	420	1,000	1,404	1,404	1,000	1,000	1,000
Euro Individual					7,204	7,204			
	20,435	68,500	88,334	33,500	43,380	43,380	43,000	35,000	43,000

NET INCOME/(EXPENDITURE)	-4,727	-49,000	-49,784	-33,500	-42,080	-42,080	-43,000	-35,000	-43,000
(funded by Membership)									

Additional Expenditure									
Olympiad/European			13500			13,500	13,500	13,500	
Other International Tournaments			5000			5,000	5,000	5,000	
Elite Development			3500			3,500	3,500	3,500	
Senior Chess			3500			3,500	3,500	3,500	
Total funds to be raised			25500			25,500	25,500	25,500	

Funds to be obtained from players, donations, sponsorship or Trusts etc

Notes

**ENGLISH CHESS FEDERATION
2013/14 FORECAST AND 2014/15 BUDGET
ENGLISH CHESS FEDERATION**

6. BRITISH CHAMPIONSHIPS

	2016/17 12 month Budget	2016/17 Actual	2017/18 12 month Budget	2017/18 To Date	2017/18 Forecast	2018/19 12 month Budget	2019/20 12 month Budget	2020/21 12 month Budget
INCOME								
Entry fees	48,000	52,341	40,000		47,000	48,000	48,000	48,000
Donations/sponsorship	1,000	30,000	1,000		35,500	1,000	1,000	1,000
Contribution to venue costs	6,000				0	5,000	5,000	5,000
John Robinson/PIF	12,000	12,500	12,000		12,000	12,000	12,000	12,000
English Championship prize	1,500	1,500	1,500		1,500	1,500	1,500	1,500
Accommodation								
Other	1,000	833	1,000		1,500	1,000	1,000	1,000
	69,500	97,174	55,500	0	97,500	68,500	68,500	68,500
EXPENDITURE								
Prizes	26,945	47,252	28,945		45,210	26,945	26,945	26,945
Appearance Fees	5,000	14,516	5,000		15,000	5,000	5,000	5,000
Control team inc accommodation	13,000	16,214	14,055		18,975	15,000	15,000	15,000
Games inputting	850	1,203	1,000		1,400	1,000	1,000	1,000
Junior Coaching	2,500	2,500	2,500		2,300	2,500	2,500	2,500
Presentation and commentary	2,500	4,244	5,000		7,000	3,000	3,000	3,000
Venue	15,000	10,548			1,500	10,000	10,000	10,000
Extra expenditure (to be allocated)	5,000							
Other	3,705	3,852	4,000		8,770	5,055	5,055	5,055
	74,500	100,329	60,500	0	100,155	68,500	68,500	68,500
NET INCOME/(EXPENDITURE)	-5,000	-3,155	-5,000	0	-2,655	0	0	0

Notes

Additional Expenditure

1. To be funded by donations and sponsorship								
British Championships Prizes and appearance fees			30,000		30,000	30,000	30,000	30,000
Additional sponsorship for publicity					5,000			

2. Board previously agreed a maximum target loss of £5,000; for years from 2018/19 the target will be to breakeven

ENGLISH CHESS FEDERATION

7. ADMINISTRATION

	2016/17 12 month Budget	2016/17 12 month Actual	2017/18 12 month Budget	2017/18 To date Actual	2017/18 12 month Forecast	2018/19 12 month Budget	2019/20 12 month Budget	2020/21 12 month Budget
INCOME								
Donations	250	282	250	69	200	250	250	250
Interest	1,000	1,160	500	502	850	1,000	1,200	1,450
Insurance services commission	1,400	1,200	1,400	1,504	1,550	0	0	0
Yearbook	1,500	1,335	1,200	945	1,200	1,500	1,500	1,500
Commercial income	2,000	692	500	458	500	500	500	500
Sundry	100	223	100	86	100	100	100	100
Prior Year Adjustment**		4355						
	6,250	9,247	3,950	3,564	4,400	3,350	3,550	3,800
EXPENDITURE								
Salaries and NIC Office Staff	56,299	59,789	59,000	21,584	60,750	63,700	66,900	70,300
Photocopying, printing & Stationery	1,500	585	1,500	208	1,500	1,500	1,500	1,500
Bank and credit card charges	2,200	3,440	2,200	938	3,400	3,500	3,500	3,500
Insurance	4,000	4,737	4,600	5,377	5,500	5,500	5,700	5,900
Audit/Company Sec/Book Keeping*	2,500	19,026	15,500	8,686	15,500	15,500	15,500	15,500
Depreciation	2,500	2,638	2,500	1,200	2,500	3,000	3,000	3,000
Audit Fee	0	0	0	0	0	0	0	0
Telecommunications	1,600	3,327	1,600	755	1,600	1,700	1,800	1,900
Postage	1,300	1,846	1,300	200	1,300	1,300	1,300	1,300
Internet and website	1,500	1,680	1,500	1,070	1,500	1,700	1,800	1,900
Rental - add. Office/Library	0	0	8,198	0	0	0	0	0
Rent and service charge	7,408	9,806	7,408	7,803	15,600	15,600	15,600	15,600
President's expenses	1,000	0	1,000	0	0	1,000	1,000	1,000
Board and Council expenses	7,000	10,262	8,000	3,576	9,700	9,500	9,500	9,500
Commercial/marketing/publicity	11,500	1,658	10,000	830	2,000	2,000	2,000	2,000
Intervention in Bridge as a sport case		2,935	0	0				
Sundry	1,500	1,638	1,500	1,540	2,500	1,500	1,600	1,700
Yearbook	2,000	2,864	2,500	92	2,000	2,300	2,400	2,500
Office relocation		1,248						
	103,807	127,479	128,306	53,859	125,350	129,300	133,100	137,100
NET INCOME/(EXPENDITURE)	-97,557	-118,232	-124,356	-50,295	-120,950	-125,950	-129,550	-133,300

Notes

- Salaries reflect salaries, pensions, PAYE payments and NIC's. An allowance has been for a 5% increase and increases from September 2017.
- Publicity is now the main expenditure.
- Company Secretarial and book Keeping services. These have been included at £2500 and £10000 respectively..
The additional expenditure for the budget years is to support the following initiatives
* Bookeeping service was started from November
* Support for invoicing Game Fee
* Reconciliation of arrears of tax returns
* Audit fee covers 2015/16 and 2016/17
- Included an allowance to account for the upward movement inflation.
- Depreciation will increase because of the purchases for the Office/Library move
- Prior Year Adjustment is a tax reclaim for past year - one off adjustment

ENGLISH CHESS FEDERATION

8. NATIONAL CHESS LIBRARY

<i>2016/17 12 month Budget</i>	<i>2016/17 Actual</i>	<i>2017/18 12 month Budget</i>	<i>2017/18 To date Actual</i>	<i>2017/18 Forecast</i>	<i>2018/19 12 month Budget</i>	<i>2019/20 12 month Budget</i>
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INCOME

Sale of duplicates

<u>0</u>						
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EXPENDITURE

Storage
Other (note 1)

3,379	3,896	0	<u>56</u>	<u>56</u>	<u>0</u>	<u>0</u>
<u>3,379</u>	<u>3,896</u>	<u>0</u>	<u>56</u>	<u>56</u>	<u>0</u>	<u>0</u>

NET INCOME/(EXPENDITURE)

<u>-3,379</u>	<u>3,896</u>	<u>0</u>	<u>-56</u>	<u>-56</u>	<u>0</u>	<u>0</u>
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Notes

Note:

1. Proposed capitalisation

Library
Office relocation

Total

2. Library is now part of Office costs

ENGLISH CHESS FEDERATION

9. WOMEN'S DIRECTORATE

<i>2017/18 12month Budget 2017/18</i>	<i>2017/18 To date Actual</i>	<i>2017/18 12 month Forecast</i>	<i>2018/19 12 month Budget 2018/19</i>	<i>2019/20 12 month Budget 2019/20</i>	<i>2020/21 12 month Budget</i>
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INCOME

Entry to English Ladies	200	0	0	0	0
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TOTAL INCOME

200	0	0
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EXPENDITURE

Womens Chess	2000	1557	1557	2000	2000
Womens Coaching	2000			2000	2000
Bursuaries	1000			1000	1000

TOTAL EXPENDITURE

5000	1557	1557	5000	5000
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NET EXPENDITURE

-4800	1557	-1557	-5000	-5000
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Notes

1. Womens Chess now transferred to Home Directorate from 2018/19

ENGLISH CHESS FEDERATION

2017/18 Budget

10. PROJECTED MEMBERSHIP AND GAME FEE INCOME WORKINGS

	2015/16	2015/16	2016/17	2016/17	2016/17	2017/18	2017/18	2017/18	2017/18	2017/18	2018/19	2018/19	2018/19	2019/20	2019/20	2019/20	2020/21	2020/21	2020/21
	Forecast	Rate	Increase	Rate	Budget	Increase	Rate	Budget	Forecast	Forecast	Rate	Forecast	Budget	Rate	Forecast	Budget	Rate	Forecast	Budget
									Number	Income		Number			Number			Number	
Platinum	0	60.00		60.00	6,876	10	70.00	8,092	105	6,054	70.00	110	6,435	75.00	115	7,240	75.00	121	7,602
Junior Platinum	0	60.00		60.00	348	10	70.00	476	7	452	70.00	8	482	5.00	8	542	5.00	9	569
Gold	0	32.00		32.00	51,104	2	34.00	54,332	2,107	58,303	34.00	2,212	62,685	36.00	2,323	69,691	36.00	2,439	73,175
Junior Gold	0	26.00		26.00	11,279	1.5	27.50	11,957	649	14,387	17.00	681	9,655	18.00	715	10,734	18.00	751	11,270
Silver	0	22.00		22.00	35,416	1.5	23.50	37,854	2,423	45,799	23.50	2,545	49,841	25.00	2,672	55,674	25.00	2,805	58,458
Junior Silver	0	16.00		16.00	7,299	1	17.00	7,772	745	9,996	5.00	782	3,259	5.00	821	3,422	5.00	862	3,594
Bronze	0	15.00		15.00	49,263	1	16.00	52,563	4,170	52,817	16.00	4,379	58,391	17.00	4,598	65,142	17.00	4,828	68,399
Junior Bronze	0	11.00		11.00	1,885	0.5	11.50	1,982	153	1,101	5.00	161	672	5.00	169	705	5.00	177	741
	<u>0</u>				<u>163,470</u>			<u>175,029</u>	<u>10,359</u>	<u>188,909</u>		<u>10,878</u>	<u>191,420</u>		<u>11,421</u>	<u>213,150</u>		<u>11,992</u>	<u>223,808</u>